

# **HEALTHY HOME SYSTEM® DISTRIBUTOR PROGRAM**

### **DISTRIBUTOR PROGRAM**

The Healthy Home System (HHS) Distributor Program is a mutually beneficial partnership between Field Controls and the Distributor. The Distributor commits to stocking the ten HHS Program Products and their accessories listed on the next page and Field Controls will incentivize the distributor's qualifying HHS Contractors.

## **DISTRIBUTOR ADVANTAGES**

### • Best Pricing & Maximum Profit

Qualifying HHS Distributor receives List x .285 multiplier BEST PRICING on all IAQ products Standard Multiplier is 0.33 for less than \$10K/year, 0.315 for \$10-50K/year, and 0.30 for \$50K+

## Distributor Rebate Program

Access to Field Controls' Annual Distributor Rebate Program (details available from your salesperson)

#### Contractor Connection

The HHS Contractor Program works in parallel with the Distributor Program.

Qualified HHS Contractors will receive factory rebate of 4% on invoices through the qualified HHS distributor. Field Controls will promote the HHS Distributor to contractors via digital marketing to support the connection.

# Priority Order Fulfillment

HHS Distributor orders will receive fulfillment priority from Field Controls for HHS program products.

#### Sales & Support

In-person and virtual HHS product and benefit training for all sales personnel.

Healthy Home System® Marketing and Merchandising support.

## **DISTRIBUTOR REQUIREMENTS**

### Opening Order Minimum

Place a minimum \$7,500 opening order comprised exclusively of and inclusive of all HHS Program Products listed on the next page.

#### Annual Order Minimum

Annual minimum purchases of \$30,000 of HHS Program Products.

# Point of Sale (POS)

Share your POS data bi-annually for contractor rebate disbursement.

#### Scheduled Training

Schedule training for your sales support personnel through a Field Controls Sales Representative.

## TO BECOME A HEALTHY HOME SYSTEM DISTRIBUTOR

- Contact your Field Controls Rep Agency or Regional Representative
- Program Administrator Latoya Poole Rhodes, 252-208-7325 or Ipoole@fieldcontrols.com



Field Controls Healthy Home System Program Products			
UV-Aire®	Part N#	Model	UV-Aire® UVC In-Duct Air Purifiers
000	46510800	UV-16/120	UV-Aire® UVC In-Duct Air Purifier Models
<b>→</b>	46510801	UV-16/24	
-	46511200	16LAMP	Replacement Lamp
FlexMount UV	Part Number	Model	FlexMount UVC In-Duct Air Purifiers
0	60540001002	UV-14.5FM	FlexMount UVC Air Purifier Models
	46630117	UV-17FM	
	602600501	14.5LAMP	Single Tube Replacement Lamp for UV-14.5FM
	46632517	17LAMP	Twin Tube Replacement Lamp for UV-17FM
DUO	Part Number	Model	DUO UVC w/ PRO-Cell™ PCO In-Duct Air Purifiers
	46648804	DUO-16/120V	DUO UVC PRO-Cell™ In-Duct Air Purifier Models
	46648803	DUO-16/24V	
	46636000	DUO-2000	
	46511200	16LAMP	Replacement Lamp for DUO-16 models
	46636300	17.5LAMP	Replacement Lamp for DUO-2000
TRIO	Part Number	Model	TRIO 3-in-1 In-Duct Air Purification System
0	602641625	TRIO-16	TRIO MERV 13, UVC, & PCO In-Duct Air Purification System
	602642025	TRIO-20	
	46636400	22LAMP	Replacement Lamp Set (2) for TRIO In-Duct Models
	731011625	TRIO1625RM13C	Replacement MERV 13 Carbon Bonded Filter
	731012025	TRIO2025RM13C	
MiniSplitUV	Part Number	Model	Ductless Mini-Split UV
	602609800	UV-30DL	Ductless MiniSplit UV
	602610100	DL-30LAMP	Replacement Lamp Set (2) for MiniSplit UV